

PROJECT ORIENTATION & FEASIBILITY

Before we begin a project we find it is important to establish the foundation for project feasibility. You should also become familiar with the processes and resources we rely on to design and construct a successful and satisfying project. This phase sets the stage to do the work that follows. At the conclusion of this work we will have cleared a path to begin designing your project. This includes:

WHAT YOU WILL LEARN	WHAT WE PROVIDE
Start with Why?: Establishing a clear understanding of your story: what led to the desire to pursue this project, who is involved and being served, what success looks like, and expectations about the process and any challenges	A written project summary that provides an overview of motivations, goals, opportunities, and challenges
What's possible at what cost?: Establishing an order of magnitude understanding of project scope and cost, what needs to be paid for, and the value provided	New Home Proforma Worksheet: Defined project areas and domains used to produce construction budget frameworks and how they apply to your project
What's the process: How we integrate design with construction to create value	A design/build process roadmap with milestones and associated deliverables, with an overview of the communication and documentation tools we rely on
How design is developed and emerges from what we learn about you and the project conditions	An overview of how design ideas are developed and presented to assure we're all "seeing" them clearly
How the construction of the project is planned for and managed	An overview of how we manage our projects from beginning to end
The benefits of building differently: The opportunity to craft a new home that will be more comfortable, healthy, durable, and energy secure than any place you have ever lived, while harvesting the sun to produce all the energy you and your home requires.	Net Zero Home Guide with a tutorial on how and why we build differently to assure the benefits are "baked in" - and why that matters. We need you to understand these principles and how they guide the design of your project
The domains that need attention: Project finances, cost controls, working with collaborators, project timelines, incentive programs	Individual guides and guidance about each of these domains

Every project begins with this essential Feasibility and Orientation phase. If you would prefer to "get oriented" before proceeding with the full design process, we provide this information and guidance for a fixed fee of \$800. This includes:

FOR REMODELING PROJECTS

- A one hour meeting with you at your home to learn about you and the project
- We follow with a one hour meeting with us at our office to review an order of magnitude budget for the project, give you a tour of the design/build process and how we "see" what we're planning to build, describe the nuts and bolts of collaboration, and describe how we include energy efficiency in our planning. This meeting sets the stage for the work that follows.

FOR NEW HOMES

- A two hour meeting with you to learn about you and the project, develop a ProForma budget for that project together, take a tour of the design/build process and how we "see" what we're planning to build, the nuts and bolts of collaboration, and describe how we "bake in" exceptional comfort, health, durability, and energy security. This meeting sets the stage for the work that follows.

FOR ALL PROJECTS

- A written project summary including opportunities, challenges, budget ranges, and a project roadmap
- A written guide describing expectations for the experience
- A Design Agreement to begin the full design of the project
- Additional consultation in evaluating potential building sites, regulatory research, or other preparatory planning can be provided on an hourly basis.

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WE DESIGN

At Wolfworks we believe in this equation: Better Home. Better Life. Better Planet.

To get there we believe in the power of design

But not just Architectural Design

We Design

- Time
- Money
- Communication
- Relationships
- Decision Making
- Accountability
- Impact (Energy and Environment)

... and we are deliberate about each of them, including

PROCESS	The whole thing! ... and that everyone understands and is aligned with (and that can be illustrated as a "roadmap")
SYSTEMS	That support that process
RELATIONSHIPS	Between ALL the people the process depends on
TOUCHPOINTS	Where those people purposefully engage each other
DECISION MAKING	How and by who they are made, recorded, and distributed
COMMUNICATION	In the right medium and on channels that are clear
LEADERSHIP	Who has the ball, calls the shots, etc.
ACCOUNTABILITY	Including contractual responsibilities and how disagreements are resolved fairly
MONEY	Including how we'll establish and be guided by expectations about project costs, as well as where and how value is accounted for and transacted (in relation to all the services the project depends on for success)
TIME	As an integrated sequence of dependent actions that progressively inform decision making and stage execution (and define touchpoints)
SPACES	The satisfying arrangement of spaces that serves the program functionally, convivially, and architecturally
SITES	That respect ecosystems and heritage while supporting the life of the home and its setting and structures
MATERIALS	How they are selected and specified, including their environmental impact
STRUCTURE	Decisions that determine durability, comfort, and health
ENERGY	Decisions that bake in performance and invite clean production
WORKSITES	That are safe, organized, clean, and support production

Before we begin working together, we think it is important for you to understand how and why we have designed each of these essential features of a successful building project. We know from experience that the more fully you understand how we work together the more satisfying the experience will be for all of us!